



EXECUTIVE COMMITTEE MEETING AGENDA

January 23, 2017
1:00 p.m.

ELC Main Office
10 SE Central Parkway, Suite 200, Stuart, FL

*** Items require action**

Mission: Partnering with parents, providers and communities to ensure quality early learning experiences through programmatic and financial support.

Vision: Building Blocks for Educational Success

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| I. Call to Order, Roll Call, Determination of Quorum | Pages | 1:00-1:01 | Brandon Tucker |
| II. Adoption of Agenda * | | 1:01-1:02 | Brandon Tucker |
| III. New Business * A. Further Discussion on Merger | 1 | 1:02-1:20 | Brandon Tucker |
| IV. Board Member Comments | | 1:20-1:25 | Brandon Tucker |
| V. Public Comments | | 1:25-1:30 | Brandon Tucker |
| VI. Adjournment | | 1:30 | Brandon Tucker |

Public comments may be offered at every Early Learning Coalition of Indian River, Martin & Okeechobee Counties Board of Director's or committee meeting. We welcome the opportunity as part of our continuing effort to improve our responsiveness to the needs of the children, families, and community we serve. To present comment, interested parties are asked to complete a Public Comment Card available at the sign-in table, deliver such to the Chair in advance to the Call to Order, and be present during the public comment period. All interested parties are asked to indicate whether the comment is related to the business associated with the specific agenda before the Board/Committee or if the comment is intended for consideration by the Board/Committee at a future meeting. All comments are limited to 3 minutes unless otherwise waived by a majority action of the members present.



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To: Executive Committee

From: Migdalia G. Rosado 
 Interim CEO

Date: January 20, 2017

RE: Potential Merger with ELC of St. Lucie County

The Executive Committee charged IRMO’s leadership team with the due diligence of exploring a potential merger with the Early Learning Coalition of St. Lucie County, i.e., pros and cons, efficiencies to be gained and potential problems. The team was very enthusiastic to explore this opportunity and the potential of a merger to better serve the families, providers and community. However, during the due diligence process many issues were revealed.

One joint meeting of the leadership teams was held on December 20, 2016 as well as other various meetings of the respective counter parts. Pros and cons, efficiencies to be gained and potential problems were reviewed and discussed at length. With a merger, you run the risk of losing small community identity, maintaining cohesiveness, melding cultures together, cost of setting-up a new organization, and potential decrease in benefit to providers.

- Client mobility – after reviewing our records we are looking at approximately seven (7) families with twelve (12) children that use St. Lucie County providers.
 - VPK - Non-issue with enrollment as an online enrollment is required.
 - SR – Redeterminations were implemented in 7/2016 electronically and by mail; only require a face-to-face for new enrollment determinations.
- Provider – we have six (6) provider contracts from St. Lucie County where there are enrolled children.
 - IRMO currently receives contracts electronically and the provider portal will also facilitate this process once on-line.
 - IRMO’s provider rates are much higher as well as gold seal rate of 18%.
- Operationally – No efficiencies would be gained by IRMO.
- Staff – There will be no increase in overall benefits, with a potential for a decrease.

IRMO’s leadership team has had various meetings to discuss and analyze the information that was gathered and have reached the conclusion that the cost savings would be very minimal and no additional benefit would be gained from a merger with the ELC of St. Lucie County, at this time.